

FOCUSON™ MONITORING AND TRIAGING SERVICE

The service designed to help
healthcare professionals save time
whilst enabling better outcomes.



Medtronic
Further, Together

THE CHALLENGE

GROWING AMOUNT OF DATA AND PATIENTS¹

- Increasing number of implanted patients to be followed-up
- Amount of data to be reviewed, growing with technology improvements
- All data needs to be reviewed although not all will be actionable²

ORGANISATIONAL CHALLENGES

- Limited resources²
- Need for efficiency and organisational optimisation^{3,4}

TIME TO MEDICAL ACTION

- Timely data review is critical to ensure optimal medical treatment of clinical events^{3,4}



THE SOLUTION

A MONITORING AND TRIAGING SERVICE

TURNING DATA INTO TIMELY, ACTIONABLE INSIGHTS

ENABLING HOSPITAL CLINICAL TEAMS TO FOCUS ON WHAT MATTERS

FOCUSON™
INSIGHTS
THAT MATTER

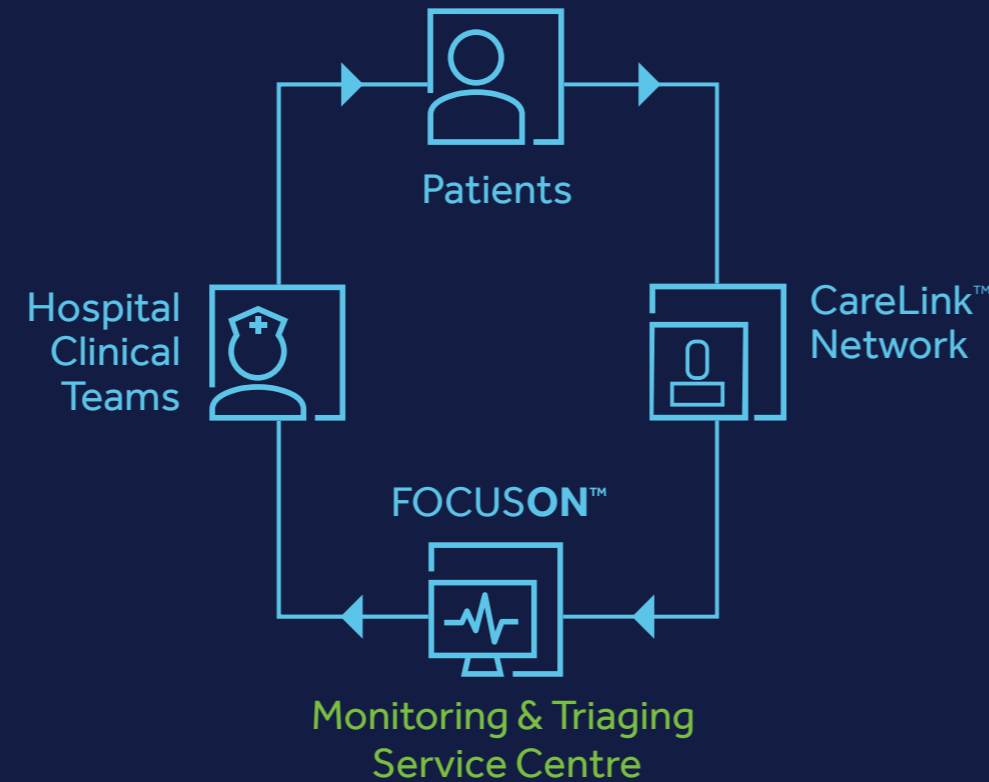


HOW FOCUSON™ WORKS

ALL MEDTRONIC IMPLANTABLE DEVICES



FocusOn™ monitors and triages all incoming CareLink™ data according to hospital customisations.



TIMELY, ACTIONABLE INSIGHTS

FocusOn™ notifies hospital clinical teams with the insights they need, when they need them, using phone and email communication prioritised by colour-coding.

SAME WORKING DAY**

Red events are notified by phone and email.

NEXT WORKING DAY

Amber events are notified by email.

WEEKLY

Green data is aggregated in one weekly email for efficient review.

"FocusOn™ allows me to prioritise my time towards patients that need immediate attention whilst knowing that the other patients are well looked after."

Sophia John, Principal Cardiac Physiologist, St Bartholomew's Hospital, UK

** Red events will be reported within the end of the same working day from receiving, with exception of transmissions received during the last 2 hours of the working day (from 4 pm to 6 pm) which will be reported within 10 am of the following working day.

THE FOCUSON™ PLATFORM

All FocusOn™ triaged data and transmissions are accessible via the FocusOn™ platform.

Combines CareLink™ data with FocusOn™ insights that matter.



THE FOCUSON™ TEAM

All the data is reviewed by **two different certified ECG/cardiac device specialists** supervised by cardiologists, to maximise accuracy and quality control through redundancy.

"I've worked with the FocusOn™ monitoring and triaging service for more than 2 years now, and the quality of the cardiac data analysis is beyond question."

Dr. Harald Schaefer, Katholisches Klinikum, Essen, Germany

190,000 TRANSMISSIONS

reviewed since launch*

*June 2016 – March 2019



PRIVACY BY DESIGN



EASY ACCESS

Multilingual team
of cardiologists and
ECG technicians
with experience
of 2 million ECGs
since 1977



FOCUSON™ INCREASES EFFICIENCY

FocusOn™ the
20%
that matters*



FOCUSON™ FREES UP TIME

Less time spent on reviewing transmissions with non-actionable data means more time for other relevant activities in a HCP's workday.



FOCUSON™ EXPANDS ACCESS

Prioritised and proactive communication frees up resources, so more patients can be seen and treated.

FOCUSON™
IMPROVES QUALITY

Clinically relevant transmissions are triaged and escalated promptly to hospital clinical teams, allowing patients requiring treatment to be prioritised and treated in a timely manner.

<1 day

to escalate
urgent events⁵

3X

faster in reviewing
transmissions from
the moment of
receiving them⁵

FOCUSON™

**ENABLES BETTER
OUTCOMES**



Brief Statement

See the device manual for detailed information regarding the instructions for use, the implant procedure, indications, contraindications, warnings, precautions, and potential adverse events. If using an MRI SureScan® device, see the MRI SureScan® technical manual before performing an MRI. For further information, contact your local Medtronic representative and/or consult the Medtronic website at www.medtronic.com.



www.medtronic.com/manuals

Consult instructions for use at this website. Manuals can be viewed using a current version of any major Internet browser. For best results, use Adobe Acrobat Reader® with the browser.

Important reminder

This information is intended only for users in markets where Medtronic products and therapies are approved or available for use as indicated within the respective product manuals. Content on specific Medtronic products and therapies is not intended for users in markets that do not have authorisation for use.

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References

1. Cronin et al, 2012, Heart Rhythm, vol 9, n°12
2. Gimbel, 2012, Heart Rhythm, vol 9, n°12
3. Ricci et al, 2013, Europace, 15, i49–i53
4. Varma 2013, Europace, 15, 921–923
5. Medtronic Data on File

For more information, visit our website: www.medtronic.eu/focuson
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